



# Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2022

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May 13, 2	022
a Stook Exchange (IASDAO)	<u>۱</u>

Company name	: Striders Corporation	Listing: Tokyo Stock Exchange (JASDAQ)			
Stock code:	9816	URL: https://www.striders.co.jp/			
Representative:	Ryotaro Hayakawa, President				
Contact:	Jun Umehara, Director, Chief Financial Officer	; General Manager of Administrative Division			
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Scheduled date of	of Annual General Meeting of Shareholders:	June 23, 2022			
Scheduled date of	of filing of Annual Securities Report:	June 23, 2022			
Scheduled date of	of payment of dividend:	June 24, 2022			
Preparation of su	pplementary materials for financial results:	Available			
Holding of finan	cial results meeting:	None			

(All amounts are rounded down to the nearest million yen.)

### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 1, 2021 – March 31, 2022)

(1) Consolidated results of operations (Percentages shown for net sales and profits represent year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended Mar. 31, 2022	7,505	(28.4)	(33)	-	205	(10.1)	168	48.0
Fiscal year ended Mar. 31, 2021	10,482	(21.0)	114	(55.3)	228	(10.3)	114	(24.5)
Note: Comprehensive income (million yen) Fiscal year ended Mar. 31, 2022: 152 (down 1.9%)								

Note: Comprehensive income (million yen) Fiscal year ended Mar. 31, 2022:

Fiscal	year ended Mar. 31,	2021: 155 (do	wn 6.2%)	
Net income per	Diluted net	Paturn on aquity	Ordinary profit	Operat
chare	income per chara	Return on equity	on total assets	ton

	Net income per share	Diluted net ncome per share Return on equit		Ordinary profit on total assets	Operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended Mar. 31, 2022	19.91	-	7.2	4.1	(0.5)
Fiscal year ended Mar. 31, 2021	13.47	-	5.2	4.5	1.1

Reference: Equity in earnings of affiliates (million yen) Fiscal year ended Mar. 31, 2022: -Fiscal year ended Mar. 31, 2021: (60)

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Mar. 31, 2022	4,789	2,450	50.6	286.26
As of Mar. 31, 2021	5,230	2,321	43.4	267.38
Reference: Shareholders' equity (mil	erence: Shareholders' equity (million yen) As		As of Mar. 3	1, 2021: 2,269

(3) Consolidated cash flows

	Cash flows from	Cash flows from	Cash flows from	Cash and cash equivalents
	operating activities	investing activities	financing activities	at end of period
	Million yen	Million yen	Million yen	Million yen
Fiscal year ended Mar. 31, 2022	32	(83)	(245)	2,399
Fiscal year ended Mar. 31, 2021	297	107	289	2,682

#### 2. Dividends

		Divi	dend per	share	Total	Payout ratio	Dividend on	
	1Q-end	2Q-end	3Q-end	Year-end	Total	dividends	(consolidated)	equity (consolidated)
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended Mar. 31, 2021	-	0.00	-	3.00	3.00	25	22.3	1.2
Fiscal year ended Mar. 31, 2022	-	0.00	-	5.00	5.00	42	25.1	1.8
Fiscal year ending Mar. 31, 2023 (forecast)	-	0.00	-	5.00	5.00		48.1	

## 3. Consolidated Earnings Forecast for the Fiscal Year Ending March 31, 2023 (April 1, 2022 – March 31, 2023)

(Percentages shown for net sales and profits represent year-on-year changes.)

	Net sales	8	Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	
Full Year	7,804	4.0	101	-	135	(34.0)	88	(47.8)	10.39

Note: The company evaluates performance on a full-year basis and no consolidated earnings forecast for the first half has been prepared.

### \* Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Changes in accounting policies and accounting estimates, and restatements
  - 1) Changes in accounting policies due to revisions in accounting standards, others: Yes
  - 2) Changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Restatements: None
- (3) Number of outstanding shares (common shares)

1) Number of shares outstanding at the e	Number of shares outstanding at the end of the period (including treasury shares)								
As of Mar. 31, 2022:	8,912,089 shares	As of Mar. 31, 2021:	8,912,089 shares						
2) Number of treasury shares at the end of	of the period								
As of Mar. 31, 2022:	442,739 shares	As of Mar. 31, 2021:	425,139 shares						
3) Average number of shares outstanding during the period									
Fiscal year ended Mar. 31, 2022:	8,485,396 shares	Fiscal year ended Mar. 31, 2021:	8,475,044 shares						

#### **Reference: Summary of Non-consolidated Financial Results**

Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2022 (April 1, 2021 – March 31, 2022)

(1) Non-consolidated results of	(Percentages	represent	year-on-year	changes.)				
	Net sales		Operating profit		Ordinary profit		Profit	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended Mar. 31, 2022	234	35.8	(25)	-	265	859.6	22	(62.7)
Fiscal year ended Mar. 31, 2021	172	15.2	(62)	-	27	-	60	326.6
Net income per share Diluted net income per share								

	Net income per share	Diluted net income per share
	Yen	Yen
Fiscal year ended Mar. 31, 2022	2.66	-
Fiscal year ended Mar. 31, 2021	7.12	-

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share			
	Million yen	Million yen	%	Yen			
As of Mar. 31, 2022	2,761	1,936	70.0	228.28			
As of Mar. 31, 2021	2,992	1,946	64.9	228.96			
Deference: Sherehelders' equity (mill	lion von) Ac of l	Mar 21 2022, 1 022	Ac of Mon 21 2021.	1 0/2			

Reference: Shareholders' equity (million yen)As of Mar. 31, 2022: 1,933As of Mar. 31, 2021: 1,943

- \* The current financial report is not subject to audit by certified public accountants and accounting firms.
- \* Explanation of appropriate use of earnings forecasts, and other special items

Forecasts of future performance in these materials are based on assumptions judged to be valid and information available to the Company's management at the time the materials were prepared. These materials are not promises by the Company regarding future performance. Actual results may differ significantly from these forecasts for a number of reasons. For discussion of the assumptions and other factors considered by the Company in preparing the above projections, please refer to page 4 of the attachments "1. Overview of Results of Operations, (4) Outlook."

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### 1. Overview of Results of Operations

### (1) Results of Operations

During the current fiscal year, the Japanese economy has gone through difficult conditions due to the COVID-19 pandemic. However, the domestic businesses have continued to pick up traction following the gradual easing of movement restrictions since last October. In addition, the Asian economy, particularly the Indonesian economy in which the Group a has significant investment exposure, is showing signs of recovery despite challenging circumstances.

Under these economic conditions, the group (Striders Corporation and its consolidated subsidiaries) continued to pursue new investment opportunities within Japan and overseas markets while at the same time working to improve management efficiency of existing businesses and examining business strategies to overcome the negative impacts caused by the COVID-19.

Furthermore, transactions of condominiums for investment in Japan have been sluggish due to the COVID-19 pandemic and the recovery of demand for tourism has been slow. Nonetheless, due to supportive effects of government and municipal policies, such as employment adjustment subsidies, the decrease in ordinary income and net income is able to become narrowed. As a result, net sales for the fiscal year decreased 28.4% year-on-year to 7,505 million yen, operating loss becomes 33 million yen compared to 114 million yen of operating income in the same period of the previous year, and ordinary income decreased 10.1% year-on-year to 205 million yen. Net income attributable to owners of the parent increased 48.0% to 168 million yen.

The performance of each segment is as follows:

#### 1) Real Estate Business

Trust Advisers Corporation currently operates the residential property business comprising leasing services for condominium owners as well as rental and condominium building management on a contract basis. The company also engages in the land agency business that caters for condominium owners' needs for buying and selling properties. The number of units under management, the rent level and renewal rate of existing lease contracts in the residential property business did not change significantly. As for the impact of the COVID-19 outbreak, however, the number of transactions in the land agency business contracted significantly compared to the previous financial year as the impact on transactions of condominiums for investment remained significant. As a result, segment sales for the current fiscal year decreased 29.7% year-on-year to 6,117 million yen and operating profit decreased 37.5% from the same period last year to 187 million yen.

#### 2) Hotel Business

In the hotel business, we currently operate Narita Gateway Hotel in the Narita International Airport area and Kurashiki Royal Art Hotel in the Kurashiki Bikan Historical Quarter in Okayama Prefecture. Narita Gateway Hotel has been leased to Chiba Prefecture since April 18, 2020, as a medical treatment facility for COVID-19 patients who are asymptomatic or show mild symptoms and has not been accepting general guests since that date. At Kurashiki Royal Art Hotel, although the situation of the COVID-19 outbreak has improved significantly after last October, there was a re-emergence of the outbreak after January. As a result, segment sales increased 0.2% to 956 million yen and operating income increased 27.2% to 47 million yen. In addition, while both hotels continued to implement leave shifts for employees, special measures for subsidy programs introduced by the government and the local governments such as employment adjustment subsidies continued to be implemented, resulting in 152 million yen of subsidy income, a 48.4% increase compared to the same period last year.

### 3) Overseas Business

As for the overseas business, Striders Global Investment Pte. Ltd. operates investment business in Singapore, and PT. Citra Surya Komunikasi operates an advertising agency business that caters mainly for Japanese companies in

Indonesia. However, due to PT. Citra Surya Komunikasi's poor performance, in the second quarter of the current fiscal year, a partial transfer of shares was made, and the company was excluded from the scope of consolidation from the second quarter of the current fiscal year. As a result, for the period under review, net sales in the overseas business were down 88.7% year-on-year to 48 million yen and an operating loss of 84 million yen was recorded (compared to an operating loss of 40 million yen in the same period of the previous fiscal year), which remained almost unchanged from the first half of the current fiscal year.

As for the progress of the investment business operated by Striders Global Investment Pte. Ltd., Roar Media, a digital media platform in Sri Lanka and Bangladesh which the company had invested in October 2018 absorbed and merged its affiliate that operates exclusive advertising resale business for Meta in April 2021. The company also invested USD 100,000 into Indogen Capital Fund II, L.P., which selects promising startups in Indonesia and provides investment and management support in June 2021, and USD 75,000 into AGRITHMICS, a SaaS company that promotes the digitalization of the process of delivering harvests to commodity production factories for smallholder farmers in Sri Lanka in December 2021.

#### (2) Financial Position

#### Assets

Current assets at the end of the current fiscal year amounted to 3,046 million yen, decreasing 321 million yen from the end of the previous fiscal year. This was mainly attributable to a decrease of 116 million yen in cash and deposits of PT. Citra Surya Komunikasi, which was excluded from the scope of consolidation from the second quarter of the current fiscal year, and a decrease in liabilities of domestic group companies in the current fiscal year, which resulted in a decrease of 314 million yen in cash and deposits.

Non-current assets totaled 1,743 million yen, decreasing 119 million yen from the end of the previous fiscal year. This was mainly due to a decrease of 59 million yen in buildings and structures (net amount).

As a result, total assets amounted to 4,789 million yen, which was a 440 million yen decrease from the previous fiscal year.

#### Liabilities

Current liabilities at the end of the period under review were 897 million yen, decreasing 153 million yen compared to the end of the previous fiscal year, mainly due to a decrease of 57 million yen in income taxes payable and a decrease of 39 million yen in deposits received.

Non-current liabilities totaled 1,441 million yen, decreasing 416 million yen from the end of the previous fiscal year. This was mainly due to a 60 million yen decrease in bonds payable and a 208 million yen decrease in long-term loans payable.

As a result, total liabilities amounted to 2,338 million yen, a decrease of 570 million yen from the end of the previous fiscal year.

#### Net assets

Net assets at the end of the current fiscal year were 2,450 million yen, an increase of 129 million yen from the end of the previous fiscal year. This is mainly due to a recording of 168 million yen in net income attributable to owners of parent.

As a result, the equity ratio was 50.6%.

#### (3) Cash Flows

Cash and cash equivalents (hereinafter referred to as "net cash") at the end of the current fiscal year amounted to 2,399 million yen, a decrease of 283 million yen from the end of the previous fiscal year.

Cash flows from operating activities

Net cash generated by operating activities amounted to 32 million yen, compared to 297 million yen of net cash that was generated during the previous fiscal year. This is mainly due to a recording of profit before income taxes of 226 million yen and income taxes paid of 175 million yen.

#### Cash flows from investing activities

Net cash used in investment activities amounted to 83 million yen, compared to 107 million yen of net cash generated in the previous fiscal year. This is mainly due to sales of investment securities amounting to 60 million yen.

#### Cash flows from financing activities

Net cash used in financing activities was 245 million yen, compared to 289 million yen of net cash generated in the previous fiscal year. This was mainly due to repayments of 150 million yen of long-term loans payable and redemption of 60 million yen of bonds..

#### Reference: Cash flow indicators

	FY3/18	FY3/19	FY3/20	FY3/21	FY3/22
Shareholders' equity ratio (%)	41.6	44.5	41.9	43.4	50.6
Shareholders' equity ratio based on market value (%)	84.2	60.9	48.4	49.9	57.5
Ratio of interest-bearing debt to cash flows (years)	2.9	3.0	4.4	5.4	4.6
Interest coverage ratio (times)	31.8	27.3	21.1	15.3	15.3

- Shareholders' equity ratio: Shareholders' equity / Total assets

- Shareholders' equity ratio based on market value: Market capitalization / Total assets

- Ratio of interest-bearing debt to cash flows: Interest-bearing debt / Cash flows

- Interest coverage ratio: Cash flows / Interest payments

- Notes: 1. All indicators are calculated based on consolidated figures.
  - 2. Market capitalization is calculated by the number of shares outstanding at the end of the period, excluding treasury shares.
  - 3. Interest-bearing debt includes all debt on the consolidated balance sheet that incur interest.
  - 4. Cash flows are based on "Net cash provided by (used in) operating activities."

### (4) Outlook

Regarding the future outlook, Japan's economy is expected to recover as the economic and social activities move toward normalization due to the implementation of possible prevention measures against the infection of COVID-19 and overseas economies are expected to continue improving due to the effects of various policies. Nonetheless, the current situation in Ukraine and other uncertainties are still unfurling, and we will be paying close attention to downside risks due to fluctuations in financial and capital markets, such as rising interest rates and falling stock prices, as well as supply constraints.

As for the residential property business, similar to the current fiscal year, the impact of COVID-19 outbreak will not be significant. However, the land agency business is expected to continue the decrease in the number of transactions, as reflected in the current fiscal year.

Narita Gateway Hotel has been providing temporary accommodations for COVID-19 patients who are asymptomatic or show mild symptoms since April 2020 based on the request from the local government of Chiba Prefecture. It is expected that the hotel will continue to do so until the government and local authorities' restrictions on conduct are relaxed. In addition, Kurashiki Royal Art Hotel is revamping its hotel operations to meet new tourism demand after the COVID-19 outbreak, and since its operating base is centered on domestic customers, it is assumed that the path to normalization will be relatively shorter after the government and local governments' restrictions on conduct are relaxed.

Under these circumstances, we forecast the following consolidated results for the next fiscal year: revenue

increasing 4.0% year-on-year to 7,804 million yen, operating profit of 101 million yen compared to an operating loss of 33 million yen in the same period of the previous fiscal year, ordinary profit decreasing 34% to 135 million yen, and net income attributable to owners of parent is expected to decrease 47.8% to 88 million yen.

#### 2. Basic Approach to the Selection of Accounting Standards

The Group will continue to prepare its consolidated financial statements in accordance with Generally Accepted Accounting Principles in Japan for the time being to permit comparisons with prior years and with the financial data of other companies.

We will take suitable actions with regard to the application of International Financial Reporting Standards (IFRS) by taking into account associated factors in Japan and other countries.

## 3. Consolidated Financial Statements and Notes

# (1) Consolidated Balance Sheet

	EX/2/21	(Thousands of yer
	FY3/21 (As of Mar. 31, 2021)	FY3/22 (As of Mar. 31, 2022)
Assets	(As of Mar. 51, 2021)	(AS 01 Mai. 31, 2022)
Current assets		
Cash and deposits	2,894,896	2,580,17
Accounts receivable-trade	180,641	192,86
Securities	4,587	30
Inventory	208,930	158,40
Other	108,093	117,06
Allowance for doubtful accounts	(29,846)	(2,558
Total current assets	3,367,302	3,046,26
Non-current assets		-,
Property, plant and equipment		
Buildings and structures	1,316,979	1,321,40
Accumulated depreciation	(447,995)	(512,257
Buildings and structures, net	868,983	809,14
Machinery, equipment and vehicles	77,381	56,58
Accumulated depreciation	(60,271)	(51,551
Machinery, equipment and vehicles, net	17,110	5,03
Tools, furniture and fixtures	199,460	194,77
Accumulated depreciation	(142,861)	(155,557
Tools, furniture and fixtures, net	56,598	39,21
Land	348,663	348,66
Leased assets	30,193	30,19
Accumulated depreciation	(3,982)	(8,76)
Leased assets, net	26,211	21,43
Total property, plant and equipment	1,317,567	1,223,49
Intangible assets	1,517,507	1,223,47
Goodwill	107,619	99,49
Other	18,943	16,04
Total intangible assets	126,562	115,54
Investments and other assets		115,54
Investment securities	231,050	256,94
Shares of subsidiaries and associates	82,551	70,61
Deferred tax assets	28,593	8,18
Other	76,858	68,82
Allowance for doubtful accounts	(285)	(190
Total investments and other assets	418,768	404,37
	1,862,898	1,743,40
Total non-current assets	5,230,200	4,789,67
Total assets	5,230,200	4,789,07

FY3/21 (As of Mar. 31, 2021)     Liabilities     Current liabilities     Accounts payable-trade   124,0     Short-term borrowings   11,5     Current portion of bonds payable   60,0     Current portion of long-term borrowings   150,3     Unearned revenue   185,2     Accrued expenses   78,7     Accounts payable-other   72,6	FY3/22 (As of Mar. 31, 2022)
LiabilitiesCurrent liabilitiesAccounts payable-tradeAccounts payable-tradeShort-term borrowings11,5Current portion of bonds payable60,0Current portion of long-term borrowingsUnearned revenue185,2Accrued expenses78,7	(
Accounts payable-trade124,0Short-term borrowings11,5Current portion of bonds payable60,0Current portion of long-term borrowings150,3Unearned revenue185,2Accrued expenses78,7	
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Short-term borrowings11,5Current portion of bonds payable60,0Current portion of long-term borrowings150,3Unearned revenue185,2Accrued expenses78,7	113,560
Current portion of bonds payable60,0Current portion of long-term borrowings150,3Unearned revenue185,2Accrued expenses78,7	512 10,000
Current portion of long-term borrowings150,3Unearned revenue185,2Accrued expenses78,7	60,000
Unearned revenue185,2Accrued expenses78,7	376 208,129
1	212 166,253
Accounts payable-other 72.6	748 88,581
	661 40,004
Income taxes payable 75,4	142 17,926
Provision for bonuses 27,7	712 18,174
Deposits received 123,8	880 84,653
Interest rate swaps 15,0	017 7,985
Other 126,9	944 82,579
Total current liabilities 1,051,5	545 897,847
Non-current liabilities	
Bonds payable 260,0	200,000
Long-term borrowings 1,109,2	901,095
Retirement benefit liability 61,8	805 10,917
Long-term leasehold and guarantee deposits received 192,4	470 157,477
Deferred tax liabilities 159,1	126 153,484
Other 74,9	969 18,154
Total non-current liabilities 1,857,5	595 1,441,130
Total liabilities 2,909,1	2,338,977
Net assets	
Shareholders' equity	
Share capital 1,585,9	938 1,585,938
Capital surplus 109,7	
Retained earnings 732,8	
Treasury shares (144,84	
Total shareholders' equity 2,283,6	
Accumulated other comprehensive income	
Valuation difference on available-for-sale securities 8,5	599 (2,500)
Deferred gains or losses on hedges (14,83	
Foreign currency translation adjustment (2,37)	
Remeasurements of defined benefit plans (5,8)	•
Total accumulated other comprehensive income (14,42	
·	375 3,375
Non-controlling interests 48,4	
Total net assets 2,321,0	
Total liabilities and net assets 5,230,2	

# (2) Consolidated Statements of Income and Comprehensive Income

## **Consolidated Statement of Income**

	FY3/21	(Thousands of yer FY3/22		
	(Apr. 1, 2020 – Mar. 31, 2021)		- Mar. 31, 2022)	
Net sales	10,482,350		7,505,806	
Cost of sales	8,447,166		5,721,481	
Gross profit	2,035,183		1,784,324	
Selling, general and administrative expenses	1,920,779		1,818,260	
Operating profit	114,404		(33,935)	
Non-operating income	·,			
Interest income	2,947		904	
Dividend income	418		1	
Gain on sales of securities	1,558		1,019	
Share of profit of entities accounted for using equity method	-		1,564	
Commission income	36,022		39,986	
Foreign exchange gains	2,178		12,071	
Subsidy income	142,057		182,355	
Other	11,491		26,650	
Total non-operating income	196,674		264,553	
Non-operating expenses				
Interest expenses	16,859		14,865	
Interest on bonds	2,478		2,094	
Share of loss of entities accounted for using equity method	60,427		_	
Loss on valuation of securities	246		179	
Miscellaneous losses	1,760		3,761	
Other	838		4,287	
Total non-operating expenses	82,611		25,188	
Ordinary profit	228,467		205,428	
Extraordinary income				
Gain on forgiveness of debts	78,710		_	
Gain on sales of investment securities	-		9,534	
Gain on sales of shares of subsidiaries	6,157		13,331	
Other	4,958		_	
Total extraordinary income	89,826		22,866	
Extraordinary losses				
Loss on sales of investment securities	20,407		1,612	
Loss from Impairment	38,959		-	
Other	778		292	
Total extraordinary losses	60,145		1,904	
Profit before distributions of profit or loss on silent partnerships and income taxes	258,147		226,391	
Distributions of profit or loss on silent partnerships	(429)		—	
Profit before income taxes	258,577		226,391	
Income taxes-current	118,211		77,021	
Income taxes-deferred	10,542		6,724	
Total income taxes	128,754		83,745	
Profit	129,822		142,645	
Profit (loss) attributable to non-controlling interests	15,650		(26,292)	
Profit attributable to owners of parent	114,172		168,937	

		(Thousands of yen)
	FY3/21	FY3/22
	(Apr. 1, 2020 – Mar. 31, 2021)	(Apr. 1, 2021 – Mar. 31, 2022)
Profit	129,822	142,645
Other comprehensive income		
Valuation difference on available-for-sale securities	20,245	(9,112)
Deferred gains or losses on hedges	6,598	6,917
Foreign currency translation adjustment	(167)	7,807
Remeasurements of defined benefit plans, net of tax	(773)	4,523
Total other comprehensive income	25,902	10,135
Comprehensive income	155,725	152,781
Comprehensive income attributable to:		
Owners of parent	144,112	178,347
Non-controlling interests	11,612	(25,566)

# **Consolidated Statement of Comprehensive Income**

# (3) Consolidated Statement of Changes in Equity

FY3/21 (Apr. 1, 2020 - Mar. 31, 2021)

	,			(	Thousands of yen)			
		Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of period	1,583,825	107,616	592,962	(144,839)	2,139,565			
Changes during period								
Issuance of new shares	2,113	2,113			4,227			
Dividend of surplus			(25,415)		(25,415)			
Profit attributable to owners of parent			114,172		114,172			
Purchase of treasury shares				(9)	(9)			
Change of scope of equity method			51,098		51,098			
Net changes in items other than shareholders' equity								
Total changes during period	2,113	2,113	139,854	(9)	144,072			
Balance at end of period	1,585,938	109,730	732,817	(144,848)	2,283,637			

							(Thousa	nds of yen)
	I	Accumulated	l other comp	rehensive inc	come			
	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets
Balance at beginning of period	(13,092)	(21,432)	(3,503)	(6,336)	(44,364)	3,402	35,065	2,133,668
Changes during period								
Issuance of new shares						(27)		4,200
Dividend of surplus								(25,415)
Profit attributable to owners of parent								114,172
Purchase of treasury shares								(9)
Change of scope of equity method								51,098
Net changes in items other than shareholders' equity	21,691	6,598	1,130	520	29,939		13,406	43,346
Total changes during period	21,691	6,598	1,130	520	29,939	(27)	13,406	187,391
Balance at end of period	8,599	(14,834)	(2,373)	(5,815)	(14,424)	3,375	48,471	2,321,059

## FY3/22 (Apr. 1, 2021 – Mar. 31, 2022)

(Thousands of yen)

	Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of period	1,585,938	109,730	732,817	(144,848)	2,283,637		
Changes during period							
Issuance of new shares					-		
Dividend of surplus			(25,460)		(25,460)		
Profit attributable to owners of parent			168,937		168,937		
Changes in retained earnings due to exclusion of subsidiaries from consolidation			3,560		3,560		
Purchase of treasury shares				(3,772)	(3,772)		
Net changes in items other than shareholders' equity							
Total changes during period	-	-	147,036	(3,772)	143,264		
Balance at end of period	1,585,938	109,730	879,854	(148,620)	2,426,902		

							(1110 454	lus of yell)
		Accumulated	l other comp	rehensive inc	ome			
	Valuation difference on available- for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasure- ments of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Non- controlling interests	Total net assets
Balance at beginning of period	8,599	(14,834)	(2,373)	(5,815)	(14,424)	3,375	48,471	2,321,059
Changes during period								
Issuance of new shares								-
Dividend of surplus								(25,460)
Profit attributable to owners of parent								168,937
Changes in retained earnings due to exclusion of subsidiaries from consolidation								3,560
Purchase of treasury shares								(3,772)
Net changes in items other than shareholders' equity	11,099	6,917	10,307	5,815	11,942		(25,566)	(13,624)
Total changes during period	11,099	6,917	10,307	5,815	11,942		(25,566)	129,639
Balance at end of period	(2,500)	(7,916)	7,934	-	(2,482)	3,375	22,904	2,450,699

(Thousands of yen)

			(Thousands of yen) FY3/22	
	FY:	- Mar. 31, 2021) (Apr. 1, 202		
Cash flows from operating activities	(71) 1, 2020	Mai. 51, 2021) (Apr. 1, 2023	1 Widi. 51, 2022	
Profit before income taxes		258,577	226,391	
Depreciation		114,241	106,229	
Impairment loss		38,959	_	
Amortization of goodwill		13,682	8,122	
Increase (decrease) in allowance for doubtful accounts		(681)	120	
Increase (decrease) in other provisions		1,583	(9,152)	
Loss (gain) on valuation of securities		246	(),132)	
Loss (gain) on valuation of securities		20,407	(7,922)	
Subsidy income		(142,057)	(182,355)	
-		(142,057)	(13,331)	
Loss (gain) on sales of shares of subsidiaries and associates		-	(13,331)	
Gain (loss) on sales of non-current assets		-	292	
Distributions of profit or loss on silent partnerships		(429)	(005)	
Interest and dividend income		(3,366)	(905)	
Interest expenses on borrowings and bonds		19,338	16,960	
Gain on forgiveness of debts		(78,710)	-	
Foreign exchange losses (gains)		(435)	(12,070)	
Share of loss (profit) of entities accounted for using equity method		60,427	(1,564)	
Loss (gain) on sales of securities		(1,558)	(1,019)	
Decrease (increase) in trade receivables		112,927	(43,110)	
Decrease (increase) in inventories		83,544	(54,356)	
Increase (decrease) in trade payables		(97,367)	29,359	
Increase (decrease) in deposits received		(5,155)	(38,454)	
Increase (decrease) in leasehold and guarantee deposits received		(28,530)	(34,992)	
Other,		(101,077)	37,182	
Subtotal		264,565	25,422	
Interest and dividends received		3,366	14,404	
Interest paid		(19,378)	(16,133)	
Income taxes refund		3,470	1,318	
Income taxes paid		(96,730)	(175,160)	
Subsidy received		142,057	182,355	
Net cash provided by (used in) operating activities		297,350	32,206	
Cash flows from investing activities				
Proceeds from sales of shares of subsidiaries and associates		14,287	—	
Purchase of securities		(10,043)	(3,317)	
Proceeds from sales of securities		58,133	8,491	
Purchase of property, plant and equipment		(10,778)	(13,002)	
Proceeds from sales of property, plant and equipment		-	58	
Purchase of intangible assets		(4,318)	(6,860)	
Purchase of investment securities		(32,266)	(60,152)	
Proceeds from sales of investment securities		95,371	29,721	
Payments for investments in silent partnerships		(4)	(5)	
Proceeds from withdrawal of time deposits		-	30,007	
Payments for sales of shares of subsidiaries resulting in change		-	(21,294)	
in scope of consolidation				
Other,		(2,839)	(47,589)	

## (4) Consolidated Statement of Cash Flows

Net cash provided by (used in) investing activities

107,541

		(Thousands of yen)
	FY3/21	FY3/22
	(Apr. 1, 2020 – Mar. 31, 2021)	(Apr. 1, 2021 – Mar. 31, 2022)
Cash flows from financing activities		
Repayments of lease obligations	(3,908)	(5,237)
Increase (decrease) in short-term borrowings	-	(932)
Redemption of bonds	(60,000)	(60,000)
Proceeds from long-term borrowings	529,944	-
Repayments of long-term borrowings	(158,735)	(150,376)
Purchase of treasury shares	(9)	(3,840)
Dividends paid	(22,186)	(25,149)
Other,	4,200	-
Net cash provided by (used in) financing activities	289,305	(245,535)
Effect of exchange rate change on cash and cash equivalents	(1,800)	14,083
Net increase (decrease) in cash and cash equivalents	692,396	(283,187)
Cash and cash equivalents at beginning of period	1,990,496	2,682,893
Cash and cash equivalents at end of period	2,682,893	2,399,706

### (5) Notes to Consolidated Financial Statements

#### **Going Concern Assumption**

There is no applicable information.

#### **Changes in Accounting Policies**

The Company has adopted the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020, hereinafter referred to as the "Revenue Recognition Accounting Standard") from the beginning of the first quarter of the current fiscal year and recognizes revenue at the amount expected to be received in exchange for the promised goods or services when control of the goods or services is transferred to the customer. For the application of the revenue recognition accounting standard, the Company has followed the transitional treatment prescribed in the proviso of Paragraph 84 of the revenue recognition accounting standard, and the cumulative effect of retroactively applying the new accounting policy prior to the beginning of the current first quarter has been added to or deducted from retained earnings at the beginning of the current first quarter, and the new accounting policy has been applied from the relevant beginning balance. However, the new accounting policy has not been applied retrospectively to contracts for which almost all revenue amounts were recognized in accordance with the previous treatment prior to the beginning of the current fiscal year by applying the method prescribed in Paragraph 86 of the Accounting Standard for Revenue Recognition. The Company has applied the method prescribed in Paragraph 86 and Note (1) of the Accounting Standard for Revenue Recognition to account for contract modifications made prior to the beginning of the current fiscal year based on the contract terms after reflecting all contract modifications, and the cumulative effect of such modifications has been added to or deducted from retained earnings at the beginning of the current fiscal year.

As a result, there is no impact on profit and loss for the current fiscal year or on the balance of retained earnings at the beginning of the current fiscal year.

In accordance with the transitional treatment stipulated in Paragraph 89-3 of the Accounting Standard for Revenue Recognition, notes related to revenue recognition for the previous fiscal year are not presented.

#### **Changes in Presentation Method**

#### (Consolidated Balance Sheet)

"Real estate for sale" which was recorded under Current assets, is now included in "Inventory" from the current fiscal year because it has become insignificant in terms of amount.

### (Consolidated Statement of Income)

The costs of setting up the art exhibition hall, etc., which were previously included in "Other" under "Nonoperating Expenses" are now included in "Miscellaneous Losses" from the current fiscal year due to their increased importance in terms of amount.

"Gain on sales of shares of subsidiaries", which was included in "Other" under "Extraordinary income" in the previous fiscal year, is now separately presented in the current fiscal year due to its increased importance in terms of amount.

#### Segment and Other Information

#### **Segment Information**

#### 1. Outline of reportable segments

The reportable segments of the Company are the constituent units for which separate financial information is available and which are subject to periodic reviews by the Board of Directors to determine allocations of resources and to evaluate performance.

The Group has consolidated subsidiaries that are mainly categorized in accordance with business activities. These consolidated subsidiaries determine comprehensive strategies and conduct business activities as a unified business

unit.

The Group is composed of segments by line of business, of which there are three reportable segments based on the scale of business: Real Estate Business, Hotel Business, and Overseas Business.

The Real Estate Business is engaged in management of apartments and other properties and real estate brokerage; the Hotel Business in operation of hotels; and the Overseas Business in business investments mainly in the Asian region and developing countries.

2. Calculation method of the amounts of net sales, profit/loss, assets, liabilities and other items by reportable segment

The accounting methods used for reportable operating segments are generally the same as those described in "Significant Accounting Policies in the Preparation of Consolidated Financial Statements."

Profits for reportable segments are generally operating profit. Inter-segment sales and transfers are based on prevailing market prices.

### Application of Accounting Standard for Revenue Recognition, etc.

As described in "Changes in Accounting Policies," the Company has adopted the Accounting Standard for Revenue Recognition, etc., from the beginning of the current fiscal year, and has changed the accounting method for revenue recognition, and has similarly changed the method for calculating profit or loss in the business segments. However, this change has no impact on net sales or segment profit for the current fiscal year. 3. Information pertaining to net sales, profit/loss, assets, liabilities and other items in reportable segments

FY3/21 (Apr. 1,				(TI	housands of yen)			
		Reportabl	le Segment		0.1		Amount in t Adjustment consolidate	
	Real Estate Business	Hotel Business	Overseas Business	Total	Other (Note 1)	Total	(Notes 2, 3 and 4)	
Net sales								
Sales to external customers	8,706,397	954,635	435,124	10,096,157	386,192	10,482,350	-	10,482,350
Inter-segment sales and transfers	-	363	-	363	-	363	(363)	-
Total	8,706,397	954,998	435,124	10,096,520	386,192	10,482,713	(363)	10,482,350
Segment profit (loss)	299,427	37,444	(40,419)	296,452	19,376	315,828	(201,424)	114,404
Segment assets	1,147,363	2,096,989	312,557	3,556,910	514,128	4,071,039	1,159,161	5,230,200
Other items								
Depreciation	12,498	91,725	5,053	109,277	2,646	111,923	2,317	114,241
Amortization of goodwill	-	8,122	5,560	13,682	-	13,682	-	13,682
Share of profit of entities accounted for using equity method	-	-	-	-	(60,427)	(60,427)	-	(60,427)
Increase in property, plant and equipment, and intangible assets	36,245	6,464	86	42,796	419	43,216	3,174	46,390

Notes: 1. The "Other" business segment consists of activities that are not included in any of the reportable segments, and is primarily engaged in the information technology business and the food business.

2. The adjustment of minus (201,424) thousand yen to segment profit (loss) is mainly personnel and other expenses for administrative departments.

3. The adjustments to segment assets and depreciation are for corporate assets and depreciation that are not allocated to reportable segments.

4. The adjustment to increases in property, plant and equipment and intangible assets is the sum of company-wide assets that are not allocated to reportable segments.

5. Segment profit (loss) is adjusted with operating profit shown on the consolidated statement of income.

FY3/22 (Apr. 1,	2021 – Mar.	31, 2022)					(T	housands of yen)
		Reportabl	le Segment				Adjustment (Notes 2, 3 and 4)	Amount in the consolidated financial statements (Note 5)
	Real Estate Business	Hotel Business	Overseas Business	Total	Other (Note 1)	Total		
Net sales								
Revenue arising from contracts with customers	6,117,435	955,779	48,984	7,122,198	383,607	7,505,806	-	7,505,806
Sales to external customers	6,117,435	955,779	48,984	7,122,198	383,607	7,505,806	-	7,505,806
Inter-segment sales and transfers	-	964	-	964	-	964	(964)	-
Total	6,117,435	956,744	48,984	7,123,163	383,607	7,506,771	(964)	7,505,806
Segment profit (loss)	187,142	47,628	(84,562)	150,207	46,967	197,175	(231,110)	(33,935)
Segment assets	831,927	2,143,206	113,313	3,088,448	345,258	3,433,706	1,355,970	4,789,677
Other items								
Depreciation	13,221	85,543	2,376	101,141	2,239	103,380	2,848	106,229
Amortization of goodwill	-	8,122	-	8,122	-	8,122	-	8,122
Share of profit of entities accounted for using equity method	-	-	-	-	1,564	1,564	-	1,564
Increase in property, plant and equipment, and intangible assets								

## EX2/22 (A 1 2021 M 21 2022)

Notes: 1. The "Other" business segment consists of activities that are not included in any of the reportable segments, and is primarily engaged in the information technology business and the food business.

- 2. The adjustment of minus (231,110) thousand yen to segment profit is mainly personnel and other expenses for administrative departments.
- 3. The adjustments to segment assets and depreciation are for corporate assets and depreciation that are not allocated to reportable segments.
- 4. The adjustment to increases in property, plant and equipment and intangible assets is the sum of company-wide assets that are not allocated to reportable segments.
- 5. Segment profit(loss) is adjusted with operating profit shown on the consolidated statement of income.

#### **Related information**

FY3/21 (Apr. 1, 2020 - Mar. 31, 2021)

1. Information about products and services

This information is omitted because this information is presented in Segment Information.

#### 2. Geographical information

#### (1) Net sales

This information is omitted because sales to external customers in Japan accounted for more than 90% of net sales in the consolidated statement of income.

#### (2) Property, plant and equipment

This information is omitted because property, plant and equipment in Japan exceed 90% of property, plant and equipment on the consolidated balance sheet.

#### 3. Information of specific major customer

This information is omitted because no single customer accounted for 10% or more of total sales in FY3/21.

### FY3/22 (Apr. 1, 2021 - Mar. 31, 2022)

#### 1. Information about products and services

This information is omitted because this information is presented in Segment Information.

#### 2. Geographical information

#### (1) Net sales

This information is omitted because sales to external customers in Japan accounted for more than 90% of net sales in the consolidated statement of income.

### (2) Property, plant and equipment

This information is omitted because property, plant and equipment in Japan exceed 90% of property, plant and equipment on the consolidated balance sheet.

#### 3. Information of specific major customer

This information is omitted because no single customer accounted for 10% or more of total sales in FY3/22.

#### Information related to impairment loss of non-current assets by each reportable segment

FY3/21 (Apr. 1, 2020 - Mar. 31, 2021)

					(Tho	usands of yen)
	Real Estate Business	Hotel Business	Overseas Business	Other businesses	Elimination or corporate	Total
Impairment loss	-	-	38,959	-	-	38,959

Notes: The amount of overseas business is related to goodwill.

FY3/22 (Apr. 1, 2021 – Mar. 31, 2022) There is no applicable information.

#### Information related to amortization of goodwill and unamortized balance by each reportable segment

FY3/21 (Apr. 1, 2020 – Mar. 31, 2021)					(Tho	usands of yen)
	Real Estate Business	Hotel Business	Overseas Business	Other businesses	Elimination or corporate	Total
Amortization for the period	-	8,122	5,560	-	-	13,682
Balance at the end of the period	-	107,619		-	-	107,619

### FY3/22 (Apr. 1, 2021 – Mar. 31, 2022)

FY3/22 (Apr. 1, 202	(Tho	usands of yen)				
	Real Estate Business	Hotel Business	Overseas Business	Other businesses	Elimination or corporate	Total
Amortization for the period	-	8,122	-	-	-	8,122
Balance at the end of the period	-	99,496	-	-	-	99,496

#### Information related to gain on bargain purchase by each reportable segment

There is no applicable information.

#### **Per Share Information**

	FY3/21	FY3/22
	(Apr. 1, 2020 – Mar. 31, 2021)	(Apr. 1, 2021 – Mar. 31, 2022)
Net assets per share (Yen)	267.38	286.26
Net income per share (Yen)	13.47	19.91

Note: 1. Diluted net income per share for the current fiscal year is not stated because there is no potential dilution of shares. 2.The calculation basis for net income per share and diluted net income per share are as follows:

	FY3/21	FY3/22
	(Apr. 1, 2020 – Mar. 31, 2021)	(Apr. 1, 2021 – Mar. 31, 2022)
Net income per share		
Profit attributable to owners of parent (Thousands of yen)	114,172	168,937
Amount not attributed to common shareholders (Thousands of yen)	-	-
Profit attributable to owners of parent related to common shares (Thousands of yen)	114,172	168,937
Average number of shares outstanding during the period (Thousands of shares)	8,475	8,485
Description of the potential shares not included in the calculation of diluted net income per share due to their non-dilutive effect	Striders Corporation No. 8 share acquisition rights: 4,350 (100 common shares per right) Striders Corporation No. 9 share acquisition rights: 4,000 (100 common shares per right)	Striders Corporation No. 8 share acquisition rights: 4,350 (100 common shares per right) Striders Corporation No. 9 share acquisition rights: 4,000 (100 common shares per right)

#### **Subsequent Events**

There is no applicable information.

This summary report is solely a translation of "Kessan Tanshin" (in Japanese, including attachments), which has been prepared in accordance with accounting principles and practices generally accepted in Japan, for the convenience of readers who prefer an English translation.